

Beyond Awareness: Activating Security through Safer Choices by Design

How I learned to live with oversimplistic analogies – or "Everything is a car!"

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The Goal: Sustainable Change of Behaviour

Cyber will not go away, it is not a sprint, it is not a marathon, this is the eternal walk.



Context

Cyber security is important

Code of Conduct is important

Anti-Bribery & Corruption is important

Health & Safety is important

Diversity, Equity & Inclusion is important

Insider Trading Awareness is important

Acceptable Use Policies are important

Workplace Respect & psychological safety are important

Your context

- Cyber security is most likely not a core skill for your audience and not part of their role's "functional skills"
- Your audience is diverse, also in terms of roles and how operational they are
- Time for cyber upskilling/learning/attention is limited and shared with other "non-functional role-skills"



Motivation

Cyber is serious but so are other topics!

Make it a topic people want to talk about!

Which "Why"?

- Compliance is important but is a horrible motivator
- Impacting your job over a cyber incident is a strong motivator but still a horrible motivator
- "Cyber-safe behaviour" is now part and parcel of every industry."
- Implicitly use a motivation, assume people have adopted that at some point



Simplicity



Simplicity

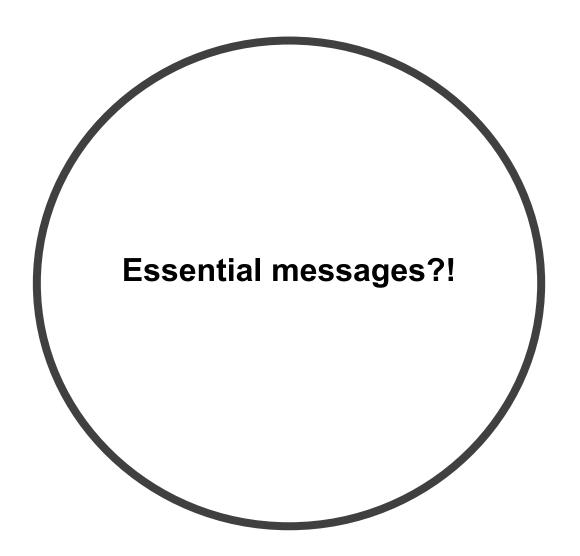
If the message cannot be expressed simply, then the message is too complex!

But cyber is not simple?

- Some Cyber/IT concepts are complicated; and there are complex concepts in every industry. Making it simple is what elevates you from novice to expert.
- Different layers to simplicity: language, conceptual, consistency
- Use analogies, don't be afraid every analogy breaks eventually
- Simplicity over perfection, there is always another day
- If the message is too complex, maybe the tech is too complex?



Focus





Authenticity

Talk the walk and walk the talk! Notice when not to talk!

Everyone in cyber represents cyber

- Resolve or at least acknowledge contradictions
- Acknowledge tedious bits, we are all grown-ups



Allies

Not Aliens

Not everyone for themselves

- Find and cultivate your allies
- Find a common direction that you both support
- Focus on where you do agree you won't agree on everything
- Find powerful allies



Repetition

You cannot overcommunicate!

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You cannot



Summary

Context

Motivation

Simplicity

Focus

Authenticity

Allies

Repetition

