



Beyond Awareness: Activating Security through Safer Choices by Design

How I learned to live with oversimplistic analogies – or “Everything is a car!”

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The Goal: Sustainable Change of Behaviour

Cyber will not go away, it is not a sprint, it is not a marathon, this is the eternal walk.

Context

Cyber security **is important**

Code of Conduct **is important**

Anti-Bribery & Corruption **is important**

Health & Safety **is important**

Diversity, Equity & Inclusion **is important**

Insider Trading Awareness **is important**

Acceptable Use Policies **are important**

Workplace Respect & psychological safety **are important**

Your context

- Cyber security is most likely not a core skill for your audience and not part of their role's "functional skills"
- Your audience is diverse, also in terms of roles and how operational they are
- Time for cyber upskilling/learning/attention is limited and shared with other "non-functional role-skills"

Motivation

Cyber is serious but so are other topics!

Make it a topic people want to talk about!

Which “Why”?

- Compliance is important but is a horrible motivator
- Impacting your job over a cyber incident is a strong motivator but still a horrible motivator
- “Cyber-safe behaviour” is now part and parcel of every industry.”
- Implicitly use a motivation, assume people have adopted that at some point

Simplicity

Simplicity

If the message cannot be expressed simply, then the message is too complex!

But cyber is not simple?

- Some Cyber/IT concepts are complicated; and there are complex concepts in every industry. Making it simple is what elevates you from novice to expert.
- Different layers to simplicity: language, conceptual, consistency
- Use analogies, don't be afraid – every analogy breaks eventually
- Simplicity over perfection, there is always another day
- If the message is too complex, maybe the tech is too complex?

Focus



Essential messages?!

Authenticity

Talk the walk and walk the talk! Notice when not to talk!

Everyone in cyber represents cyber

- Resolve or at least acknowledge contradictions
- Acknowledge tedious bits, we are all grown-ups

Allies

Not Aliens

Not everyone for themselves

- Find and cultivate your allies
- Find a common direction that you both support
- Focus on where you do agree – you won't agree on everything
- Find powerful allies

Repetition

You cannot overcommunicate!

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Summary

Context

Motivation

Simplicity

Focus

Authenticity

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